

Level

Tier

Scope

Service

District, County, Unitary

Procurement



Procurement Improvement

Characteristic(s) / CSF(s):
Procurement and Commissioning

Problem and Approach

- WBC identified procurement as an area ripe for potential savings of £1 million as part of an overall corporate efficiency programme
- Instances of a silo mentality to their own procurement and not seeking out a more collaborative approach, even when the same services were required by more than one department.
- Retendering opportunities were often missed
- After a comprehensive review, the following actions were taken:
 - Initiating cost reduction negotiations with suppliers
 - Benchmarking retendering opportunities to keep contract costs under review

Outcomes

- 2011/12 budget savings of £500,000 achieved and on course to deliver £1 million.
- These savings are set to increase as part of an ongoing strategic plan.
- Procurement culture changed for the better Council staff now have a firmer grasp of supplier management and greater confidence to negotiate discounts or rate reductions.

<https://www.waverley.gov.uk/site/>



The public sector transformation partner